



# EULER HERMES

Our knowledge serving your success

## Company portrait

## 2017

### Global market leader 34% market share

Industry sector:  
**Trade credit insurance**

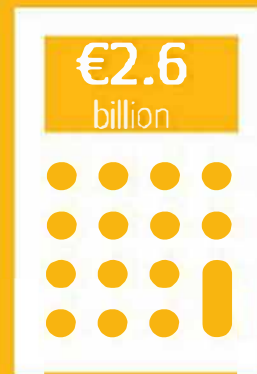
5,900+  
employees



50+ countries

1,130+ locally-based  
risk experts

Turnover  
in 2016



**Global leader in trade credit insurance and recognized specialist in the areas of bonding, guarantees, fraud cover and collections.**

Business-to-business (B2B) financial services to support cash and trade receivables management.

Euler Hermes is a subsidiary of Allianz.

[www.eulerhermes.com](http://www.eulerhermes.com)



### How does credit insurance work?

Credit insurance covers the risk of non-payment when a company offers trade credit to a business customer



**€883  
billion**

in exposure  
at the end of 2016

# AA

Rating by Standard & Poor's

**Wilfried Verstraete**  
CEO, Euler Hermes, since 2009

2007-2009 : CFO, Board of Management member  
Allianz Global Corporate & Specialty (AGCS)

Various senior management positions at leading  
international companies



Tracks & analyzes companies active  
in markets representing  
**92% of global GDP**